

## EWEB Board Consent Calendar Request

*For Contract Awards, Renewals, and Increases*

The Board is being asked to approve a new contract with **Ferguson Enterprises, LLC** for **Resilient Wedge & Butterfly Gate Valves**.

Board Meeting Date:	July 11, 2023	
Project Name/Contract #:	Resilient Wedge & Butterfly Gate Valves / 23-072-G	
Manager:	Mike Masters	Ext.7549
Executive Officer:	Karen Kelley	Ext. 7153

### **Contract Amount:**

Original Contract Amount:	\$1,036,000
Additional \$ Previously Approved:	\$0
Spend over last approval:	\$0
Amount this Request:	\$1,036,000
% Increase over last approval:	NA
Resulting Cumulative Total:	<b>\$1,036,000 (Over 5 years)</b>

### **Contracting Method:**

Method of Solicitation:	Formal Invitation to Bid
If applicable, basis for exemption:	NA
Term of Agreement:	5 years (July 2023 – July 2028)
Option to Renew?	No
Approval for purchases “as needed”:	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Proposals/Bids Received (Range):	3 (\$1,035,700 to \$1,204,900)
Selection Basis:	Lowest Responsive and Responsible Bidder
Narrative:	

### Operational Requirement and Alignment with Strategic Plan

The Utility purchases and installs valves per EWEB standards. The durability of these epoxy coated valves adds to the resiliency of the water distribution system and allows the organization to complete projects listed in the approved Water Master Plan, which aligns with EWEB’s strategic plan. These valves are also directly tied to Organizational Goal #1, Operational Effectiveness, by making it possible for us to complete daily work. Both resilient wedge and butterfly valves are the products used for new main installations throughout EWEB’s water distribution system. They require very little maintenance once installed and are designed to last, having the longest service life of any material on the market today, while also including as much as 80% recycled material.

### Contracted Goods or Services

The Board is being asked to approve the purchase and delivery of resilient wedge and butterfly valves, ranging in sizes between 4” to 36” in diameter, to be installed throughout EWEB’s service area. The overall contract cost estimate is based on historical and estimated usage. Purchases will be based on need and not on any specific annual quantity.

Purchasing Process

A Formal Invitation to Bid (ITB) was posted on OregonBuys in April 2023. Three bids were received and Ferguson Enterprises, LLC was deemed the lowest priced responsive and responsible bidder, capable of meeting EWEB’s delivery and lead time requirements.

Bids Received

Vendor Name	City, State	Offered Price
Ferguson Enterprises	Eugene, OR	\$1,035,700
Core & Main	Lake Oswego, OR	\$1,192,400
HD Fowler	Eugene, OR	\$1,204,900

Prior Contract Activities

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
22-187-G	Ductile Iron Fittings	2-7-23	2-15-23 to 2-9-28	\$1,315,300	New active contract within estimates	N/A
012-2018	Low Lead Brass Fittings	5-1-2018	5-2-18 to 6-9-23	\$860,000	\$853,500	N/A
022-2014	Dry Barrel Fire Hydrants	7-22-14	7-25-14 to 9-12-19	\$275,000	\$310,000	*

Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other

\*022-2014 - Yearly manufacturer price increases and additional materials resulted in a higher spend than anticipated.

**ACTION REQUESTED:**

Management requests the Board approve a contract with Ferguson Enterprises, LLC for resilient wedge gate and butterfly valves. Approximately \$3.8 million of the \$32.4 million 2023 Water Capital budget was planned for main replacement and service replacement work. Variances will be managed within the budget process and Board policy.