

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve new price agreements with **ALS Environmental, BSA Environmental Services, Inc., BSK Associates, Eurofins Eaton Analytical, LLC, and Neilson Research Corporation for Surface Water and Environmental Analytical Testing Services.**

Board Meeting Date: August 1, 2023
Project Name/Contract #: Surface Water and Environmental Analytical Testing Services / 23-061-S
Manager: Mike Masters (541-685-7549) & Scott Milovich (541-685-7408)
Executive Officer: Karen Kelley Ext. 7153

Contract Amount:

Original Contract Amount: \$875,000 (between 5 contracts, see break-out below:)

\$300,000 (23-061-1-S ALS Environmental – Lot 1)
\$180,000 (23-061-2-S BSA Environmental Services, Inc. – Lot 3)
\$10,000 (23-061-3-S BSK Associates – back-up for Lot 1)
\$365,000 (23-061-4-S Eurofins Eaton Analytical, LLC – Lots 2 & 4, back-up for Lot 3)
\$20,000 (23-061-5-S Neilson Research Corporation – back-up for Lots 2 & 4)

Additional \$ Previously Approved: \$0
Spend over last approval: \$0
Amount this Request: \$875,000
% Increase over last approval: NA
Resulting Cumulative Total: **\$875,000 (Over 5-years between 5 contracts)**

Contracting Method:

Method of Solicitation: Formal Request for Proposals (RFP)
If applicable, basis for exemption: NA
Term of Agreement: 5 Years (September 11, 2023 – September 30, 2028)
Option to Renew? No
Approval for purchases “as needed”: Yes No
Proposals/Points Received (Range):
Lot 1: 4 (79.5 – 85.5) 100 points possible
Lot 2: 3 (75.0 – 91.5) 100 points possible
Lot 3: 2 (80.7 – 85.0) 100 points possible
Lot 4: 4 (72.2 – 91.8) 100 points possible
Selection Basis: Highest Ranked Proposer, by Lot

Narrative:

Operational Requirement and Alignment with Strategic Plan

EWEB routinely uses water quality and environmental analytical services to support monitoring associated with drinking water source protection efforts and environmental compliance work. This RFP included both EWEB surface water quality and environmental laboratory analysis needs to design a comprehensive solicitation in an attempt to get better pricing from this larger volume of analytical work. In the past each section bid their own work independently. The scope of this work includes: 1) source protection monitoring per the 10-Year Strategic Plan for general water quality parameters including testing for contaminants in the water source, post-Holiday Farm Fire monitoring and preliminary second source monitoring efforts; and 2) environmental compliance sampling associated with hazardous waste determination and permit compliance work. This suite of analytical services allows EWEB to be in compliance with environmental requirements, as well as to provide water quality and biological information to allow assessment of the McKenzie watershed’s health over time and identify potential threats to drinking water.

Contracted Goods or Services

This RFP included four “lots” that grouped similar classes of analysis allowing labs to bid on one or more of these lots. The four lots included Lot 1: General and Inorganic Analytical Testing Services for Surface Water, Lot 2: Organic Analytical Testing Services for Surface Water, Lot 3: Microbiology and Cyanotoxin Analytical Testing Services for Surface Water, and Lot 4: Wastewater Analysis, Contaminated Soil Analysis and Hazardous Waste Determinations.

Purchasing Process

In May 2023, a formal request for proposals was posted on OregonBuys, seeking responses from firms interested in providing surface water quality and environmental analytical testing services for the next five years. Staff anticipated two awards per lot, with one primary and one back-up, with multiple awards to include multiple lots. Pricing and services for the solicitation were broken into four distinct lots – each organized into specific service needs and evaluated independently. Scoring was based on evaluation criteria that included reporting and detection limits, turnaround time, and price. Five responses were received, and the highest ranked responsive and responsible proposal was from ALS Environmental for Lot 1: General and Inorganic Analytical Testing Services for Surface Water, from Eurofins Eaton Analytical, LLC for Lot 2: Organic Analytical Testing Services for Surface Water, from BSA Environmental Services, Inc. for Lot 3: Microbiology and Cyanotoxin Analytical Testing Services for Surface Water, and from Eurofins Eaton Analytical, LLC for Lot 4: Wastewater Analysis, Contaminated Soil Analysis and Hazardous Waste Determinations. The second highest ranked responsive and responsible proposal, for back-up services purposes, was from BSK Associates for Lot 1, from Neilson Research Corporation for Lot 2, from Eurofins Eaton Analytical, LLC for Lot 3, and from Neilson Research Corporation for Lot 4. These are proposed five-year contracts with purchases made as needed.

Bids Received

Bids Received (Lot 1 - Common List of Regulated Contaminants)

Vendor Name	City, State	Ranking (for RFPs)
ALS Environmental	Kelso, WA	1
BSK Associates	Vancouver, WA	2
Eurofins Eaton Analytical, LLC	Pomona, CA	3
Neilson Research Corporation	Medford, OR	4

Bids Received (Lot 2 - Advanced Analytical Procedures)

Vendor Name	City, State	Ranking (for RFPs)
Eurofins Eaton Analytical, LLC	Pomona, CA	1
Neilson Research Corporation	Medford, OR	2
BSK Associates	Vancouver, WA	3

Bids Received (Lot 3 - Common List of Regulated Contaminants)

Vendor Name	City, State	Ranking (for RFPs)
BSA Environmental Services, Inc.	Beachwood, OH	1
Eurofins Eaton Analytical, LLC	Pomona, CA	2

Bids Received (Lot 4 - Advanced Analytical Procedures)

Vendor Name	City, State	Ranking (for RFPs)
Eurofins Eaton Analytical, LLC	Pomona, CA	1
Neilson Research Corporation	Medford, OR	2
BSK Associates	Vancouver, WA	3
ALS Environmental	Kelso, WA	4

Prior Contract Activities

ALS Environmental

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
002-2018	Water Analytical Testing Services	9/4/2018	9/10/2018 – 9/9/2023	\$256,000	\$316,000	AW

Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other

BSA Environmental Services, Inc.

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
19-111-GS	Phytoplankton ID and Enumeration	NA	8/28/2019 – 8/25/2023	\$100,000	\$100,000	NA
PO 17597	Phytoplankton Analytical Services for Harmful Algal Bloom Monitoring	NA	5/21/2019 – 12/31/2019	\$10,000	\$10,000	NA

Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other

BSK Associates

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
PO 31693	UCMR5 Monitoring – Federal Requirement for Drinking Water	NA	12/14/2022 – 12/31/2023	\$10,000	\$10,000	NA

Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other

Eurofins Eaton Analytical, LLC

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
22-117-1-S	Water Analytical Testing Services	12/6/2022	1/1/2023 – 12/31/2027	\$170,000	\$170,000	NA
002-2018	Water Analytical Testing Services	9/4/2018	9/10/2018 – 9/9/2023	\$316,000	\$391,000	AW
PO 13075	Analytical Services for Source Protection Water Quality Monitoring Program	NA	4/10/2018 – 12/31/2018	\$19,500	\$19,500	NA
Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other						

Neilson Research Corporation

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
22-117-2-S	Water Analytical Testing Services	12/6/2022	1/1/2023 – 12/31/2027	\$30,000	\$30,000	NA
PO 30386	Drinking Water Compliance Monitoring to Support the Public Water System	NA	8/24/2022 – 12/31/2022	\$10,000	\$10,000	NA
PO 13091	Drink Water Compliance Monitoring	NA	4/10/2018 – 9/10/2018	\$19,500	\$19,500	NA
Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other						

ACTION REQUESTED:

Management requests the Board approve new price agreements with ALS Environmental, BSA Environmental Services, Inc., BSK Associates, Eurofins Eaton Analytical, LLC, and Neilson Research Corporation for Surface Water and Environmental Analytical Testing Services. For Lots 1, 2, & 3, approximately \$130,000 was planned for these services in the 2023 Water Quality & Protection/Water Engineering & Operations budget of \$11.5 million, and for Lot 4, approximately \$10,000 was planned for these services in the 2023 Environmental Management/Support Services Division budget of \$2 million. Variances will be managed within the budget process and Board policy.