

## EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a price agreement with **Solvay USA Inc.** for delivery of **Aluminum Sulfate** to the Hayden Bridge Water Filtration Plant for water treatment.

Board Meeting Date: May 6, 2014  
Project Name/Contract#: Aluminum Sulfate, Price Agreement #1019-2014  
Primary Contact: Brad Taylor Ext. 7385  
Purchasing Contact: Tracy Davis Ext. 7468

### Action Requested:

Contract Award  
 Contract Renewal  
 Contract Increase  
 Other

### Contract Amount:

Original Contract Amount: \$ 573,000 over 5 years  
Additional \$ Previously Approved: \$ N/A  
Invoices over last approval: \$ N/A  
Percentage over last approval: N/A %  
Amount this Request: \$ 573,000  
**Resulting Cumulative Total:** \$ 573,000 over 5 years

### Funding Source:

Budget  
 Reserves  
 New Revenue  
 Bonding  
 Other

### Contracting Method:

Method of Solicitation: Exemption  
If applicable, basis for exemption: EWEB Rule 6-0230 Water Filtration Chemicals  
Term of Agreement: May 8, 2014 – May 7, 2019  
Option to Renew? Yes. Renewable annually for up to 5 years  
Approval for purchases "as needed" for the life of the contract Yes

### Form of Contract:

Single Purchase  
 Services  
 Personal Services  
 Construction  
 IGA  
 Price Agreement  
 Other

### NARRATIVE:

The Board is being asked to approve a price agreement with **Solvay USA Inc.** (formerly Rhodia, Inc.) for delivery of **Aluminum Sulfate** to the Hayden Bridge Water Filtration Plant for water treatment.

EWEB's Water Filtration Plant requires the provision of a coagulant product that will aid in clean water production; water cannot be treated without Aluminum Sulfate. The coagulant of choice for EWEB is Aluminum Sulfate; other aluminum coagulants may have unexpected consequences in the distribution system.

In the past, EWEB has experienced undesirable results with other coagulant treatment chemicals. Because EWEB's ability to successfully treat water is related to public safety, the Board approved an exemption for the purchase of Treatment Chemicals and Media for use at the Water Filtration Plant without competitive bidding. Staff has standardized on Solvay USA Inc. Aluminum Sulfate to assure consistency in treatment.

If approved, the price agreement will be for one-year with an option, at EWEB's discretion, to renew for four additional one-year periods (total potential term: 5 years). This material will be purchased on an "as needed" basis to replenish stock. Exact purchase amounts are unknown and no guarantee has been made with any supplier to purchase any specific annual quantity. Historical procurement data indicates that EWEB will purchase approximately 320 tons per year for a potential annual amount of \$114,436. However, this is a requirements contract (price agreement); exact total amount of this contract is based on need and not on any specific dollar amount.

### ACTION REQUESTED:

Management requests Board approve a price agreement with **Solvay USA Inc.** for delivery of **Aluminum Sulfate** to the Hayden Bridge Water Filtration Plant for water treatment. Funds for this purchase were budgeted for 2014 and will be budgeted annually.

**SIGNATURES:**

Project Coordinator: \_\_\_\_\_

LT Manager: \_\_\_\_\_

Purchasing Manager: \_\_\_\_\_

General Manager: \_\_\_\_\_

Board Approval Date: \_\_\_\_\_

Secretary/Assistant Secretary verification: \_\_\_\_\_