MEMORANDUM



EUGENE WATER & ELECTRIC BOARD

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TO: Commissioners Mital, Simpson, Helgeson, Manning and Brown

FROM: Roger Gray, General Manager

DATE: February 6, 2015

SUBJECT: 2015 Organizational Performance - Key Performance Indicators (KPI) Dashboard

OBJECTIVE: Board Information and Feedback

Issue

Each quarter, Management prepares a KPI dashboard report to reflect organizational performance and to convey to the Board the general health of the utility. In preparation for the first quarterly report out in May, Management is seeking feedback from the Board on the proposed changes to the KPI dashboard.

Background

Beginning in 2013, Management created a new format to report out organizational performance and GM goals. Feedback on this structure has continued to be positive; both from the Board and from the Leadership Team, therefore the proposed key performance indicators for 2015 remain predominately the same.

Discussion

Management continues to call out the *Perform* aspects of performance, represented by the KPIs reflected last year. Enhancements were made to call out specific areas of importance which include the Sale of Surplus Riverfront Property and the Sale of Smith Creek Generating Asset.

The framework for the Perform section is represented in the breakout of performance into four general areas: Customer & Stakeholder, Financial, Operational/Efficiency, and People/Cultural. You will note that these are represented at the highest level of categorization in the dashboard.

The *Transform* section of the dashboard displays new strategic goals. Management and staff identified actions that each of their divisions will take in 2015 which contribute to the organization's strategic goals. Each objective was mapped to either the enterprise or the business units responsible for the goal's success. Several of the new strategic goals, which have an enterprise view or a shared purpose, have risen to the level of Board reporting and will now, appear in the Transform section of the quarterly dashboard. Other goals, which support these initiatives, will be monitored by the respective divisions.

TBL Assessment

A TBL assessment has not been specifically conducted to create the dashboard, but the dashboard itself really serves as a TBL assessment of organizational performance at the highest level.

Recommendation

Management recommends adoption of the new KPI dashboard report to represent the GM goals for 2015 and for use to convey to the Board the general health of the organization, reported out at quarterly intervals.

Requested Board Action

Provide feedback (either via email or in person to me) on the proposed Dashboard in preparation for the Q1 report out in May.

EWEB ORGANIZATIONAL PERFORMANCE DASHBOARD - CY2015 QUARTERLY REPORT

Customer & Stakeholder Perspective

| | Q1 Status | Q2 Status | Q3 Status | Q4 Status | Owner | Trend | Expected Finish | Comments | Sources |
|---|--------------|--------------|--------------|--------------|-------|-------|--------------------|----------|---|
| PERFORM | | | | | | | | | |
| Customer Engagement & Satisfaction | | | | | LR | | Ongoing | | Public Affairs 2015 Operational Plan |
| Customer Service Operations | | | | | MF | | Ongoing | | CS&EMS 2015 Operational Plan |
| Environmental Stewardship | | | | | SN | | Ongoing | | Environmental 2015 Operating Plan |
| Product Delivery – Conservation, DR, & EE | | | | | MF | | Ongoing | | CS&EMS 2015 Operational Plan |
| Product Delivery – Electric Service | | | | | TS | | Ongoing | | Electric 2015 Operational Plan |
| Product Delivery - Water | | | | | ВТ | | Ongoing | | Water 2015 Operational Plan |
| Water Reliability Initiative: Emergency | | | | | ВТ | | Ongoing | | Water 2015 Operational Plan |

Financial Perspective

| | Q1 Status | Q2 Status | Q3 Status | Q4 Status | Owner | Trend | Expected Finish | Comments | Sources |
|-------------------------------------|--------------|--------------|--------------|--------------|-------|-------|--------------------|----------|---------|
| PERFORM | | | | | | | | | |
| Budget Adherence – Electric Utility | | | | | СВ | | In progress | | |

| Budget Adherence – Water Utility | | | СВ | In progress | | |
|---|--|--|----|-------------|---|---|
| Sale of Smith Creek | | | DC | Q4 | | Asset sales plan |
| Management of Real Property | | | SN | Ongoing | | In development |
| Sale of Surplus Riverfront Property (~ 17 acres; does not include HQ) | | | SN | Ongoing | | |
| Financial Contribution of Trading Operations | | | DC | Ongoing | | Power Operations 2015 Operational Plan |
| Financial Health Recovery Plan Implementation | | | СВ | In progress | | Long Term Financial Plan |
| Financial Metrics – Electric Utility (Reserves, DSC, etc.) | | | СВ | In progress | | |
| Financial Metrics – Water Utility (Reserves, DSC, etc.) | | | СВ | In progress | | |
| | | | | | 1 | |

Operational, Continuous Improvement and Efficiency Perspective

| | Q1 Status | Q2 Status | Q3 Status | Q4 Status | Owner | Trend | Expected Finish | Comments | Sources |
|--|--------------|--------------|--------------|--------------|-------|-------|-----------------------------|----------|--------------------------------------|
| PERFORM | | | | | | | | | |
| AMI/MDM Projects | | | | | EE | | Planning complete EOY | | I.S. 2015 Operational Plan |
| Capital Improvement Program Implementation | | | | | MD | | Ongoing | | Engineering 2015 Operational Plan |
| Carmen Smith Relicensing Project | | | | | MM | | Ongoing | | Generation 2015 Operational Plan |

| Generation Asset Efficacy | | | ММ | Ongoing | Generation 2015 Operational Plan |
|--|--|--|----------------------------------|----------------------------|-------------------------------------|
| IS Project Execution | | | EE | Ongoing | I.S. 2015 Operational Plan |
| Regulatory Compliance and Self Reporting | | | RK | Ongoing | ER/IC Operational Plan |
| Vehicle Safety and Property Preservation | | | MM | Ongoing | Generation 2015 Operational Plan |
| Work Asset Management Project (WAM) Complete phase II plan and identify specific savings targets for 2015 & 2016 | | | CB / EE Steering Committee | Planning complete Q3 | |

People/Cultural Perspective

| | Q1 Status | Q2 Status | Q3 Status | Q4 Status | Owner | Trend | Expected Finish | Comments | Sources | | |
|-------------------------------------|--------------|--------------|--------------|--------------|-------|-------|--------------------|----------|---|--|--|
| PERFORM | | | | | | | | | | | |
| Employee Engagement | | | | | LK | | Ongoing | | Public Affairs 2015 Operational Plan Human Resources 2015 Operational Plan | | |
| Employee Safety, Health, & Wellness | | | | | LK | | Ongoing | | Human Resources 2015 Operational Plan | | |
| Workforce Composition | | | | | LK | | Ongoing | | Human Resources 2015 Operational Plan | | |
| Workforce Performance | | | | | LK | | Ongoing | | Human Resources 2015 Operational Plan | | |

| TRANSFORM | | | | | | | | | | | |
|--|--------------|--------------|--------------|--------------|-------|-------|--------------------|----------|---------------------|--|--|
| | Q1 Status | Q2 Status | Q3 Status | Q4 Status | Owner | Trend | Expected Finish | Comments | Sources | | |
| Financial Position | | | | | | | | | | | |
| Narrow the current 2017 budget gap in 2015 through increased revenue | | | | | | | | | | | |
| generation, cost reduction, and rate design | | | | | СВ | | | | EWEB Enterprise | | |
| changes that accumulate to a 2015 net gain | | | | | | | | | ' | | |
| of \$2 million for electric and \$350 thousand | | | | | | | | | | | |
| for water. | | | | | | | | | | | |
| Balancing Demand and Supply to Enhance | | | | | | | | | | | |
| Customer Value | | | | | | | | | | | |
| In 2015, focus efforts on the demand side | | | | | | | | | | | |
| of demand-supply balance by exploring | | | | | | | | | Electric Supply | | |
| partnerships with customers that help to | | | | | EE | | | | Water | | |
| create more flexibility in customer demand | | | | | | | | | Customer (Facing) | | |
| by providing data on consumption, time or | | | | | | | | | Services | | |
| situation dependent price signals, and the | | | | | | | | | | | |
| use of technology to automate customer | | | | | | | | | | | |
| response | | | | | | | | | | | |
| Risk Management | | | | | | | | | | | |
| By the end of 2015, specifically define and measure (baseline) our formal risk | | | | | | | | | | | |
| tolerance(s) in all operating departments | | | | | RK | | | | EWEB Enterprise | | |
| (divisions), including a comparison of risk | | | | | IXIX | | | | L WEB Enterprise | | |
| exposure to risk tolerance in "key" | | | | | | | | | | | |
| processes. | | | | | | | | | | | |
| Process Efficiencies | | | | | | | | | | | |
| Optimize our human and financial | | | | | | | | | | | |
| resources by using "lean" tools to reduce | | | | | | | | | | | |
| waste and costs that don't provide | | | | | | | | | | | |
| customer value. In 2015, benchmark our | | | | | RK | | | | EWEB Enterprise | | |
| performance to reasonable comparators, | | | | | | | | | | | |
| focusing on areas we are aiming to | | | | | | | | | | | |
| improve, and seek to execute a continuous | | | | | | | | | | | |
| improvement process. | | | | | | | | | | | |
| Asset Management / Planning | | | | | | | | | Electric Supply | | |
| Update water and electric T&D master | | | | | MD | | | | Electric Load (T&D) | | |
| plans in 2015 and create a path to integrate | | | | | | | | | Water | | |
| source, delivery, demand, and IRP planning | | | | | | | | | | | |

| processes into the electric plan. Get Board | | | | |
|---|--|----|--|---------------------|
| approval of the Water Master Plan by the | | | | |
| end of Q2. | | | | |
| | | | | |
| Workforce Development | | | | |
| Create, adopt, and begin implementation | | | | |
| of a long-term Workforce Development | | LK | | EWEB Enterprise |
| Plan that fosters the flexible and skilled | | LK | | LWLB Litterprise |
| workforce needed to meet future business | | | | |
| needs. | | | | |
| Information Systems | | | | |
| Plan and implement technology solutions | | | | |
| supporting parent business lines (Water, | | | | |
| Power Generation, Transmission & | | FF | | Cama anata Camilaaa |
| Distribution, Customer Services, and | | EE | | Corporate Services |
| Shared Services) and refine work intake | | | | |
| process to be prioritized by operational or | | | | |
| strategic value by the end of 2015. | | | | |

Red Light = Significant actual or projected miss in cost, scope or schedule. Issues that will likely cause material impacts.

Yellow Light = Potential or minor miss with respect to cost, scope or schedule. No major impacts in spite of miss.

Gray Light = too early to tell; metrics in process of being defined or collected.

Green Light = Completed or projected to complete with respect to cost, scope or schedule. Results exceed or expected to exceed objective.





