

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a Price Agreement with Nation's Mini-Mix, Inc. for Purchase and Delivery of Ready-Mix Concrete.

Board Meeting Date: 2/5/2019

Project Name/Contract #: Purchase and Delivery of Ready-Mix Concrete / ITB 068-2018

Primary Contact: Mel Damewood Ext. 7145

Contract Amount:

Original Contract Amount: \$160,000 over five years

Additional \$ Previously Approved: \$0

Invoices over last approval: \$0

Percentage over last approval: 0%

Amount this Request: \$160,000 over five years

Resulting Cumulative Total: \$160,000 over five years

Contracting Method:

Method of Solicitation: Formal Invitation to Bid

If applicable, basis for exemption: n/a

Term of Agreement: 5 Years

Option to Renew? Yes

Approval for purchases "as needed" for the life of the Contract Yes No

Proposals/Bids Received (Range): 1 bid received: \$31,980 (\$159,900 over five years)

Selection Basis: Lowest responsive and responsible bidder

Narrative:

Operational Requirement and Alignment with Strategic Plan

EWEB crews require small deliveries of Ready-Mix concrete for backfilling trenches, patching and repairing sections of cement at individual work sites. Both the City and County require Control Low Strength Material (CLSM) to backfill trenches on arterial roadways. EWEB crews also use the rapid set or higher strength concrete mix to avoid long term safety hazards in the Right of Way (ROW). Nation's Mini-Mix, Inc. can meet these requests. Deliveries are scheduled "as needed" and charged to various jobs budgeted by EWEB departments.

Contracted Goods or Services

Various types of rapid-set or "Ready-Mix" concrete are needed such as Controlled Density Fill (CDF) and Controlled Low Strength Material (CLSM) and in specific 3500 psi and 4000 psi strengths. Staff expects the type most frequently needed (3500 psi) would require 75-100 deliveries, annually (in 1/2 cubic yard to 3/4 cubic yard quantities).

Prior Contract Activities

The previous (current) contract for Ready-Mix concrete with Nation's Mini-Mix was approved in 2013. The Contractor has been responsive to all needs and no performance concerns were recorded. No price increases were requested over the duration of the current contract.

Purchasing Process

A formal Invitation to Bid was posted to ORPIN in October 2018. This solicitation was posted for the required 14 days. No protests were received though only a single bid was delivered. Nation's Ready-Mix provided the only bid and is the incumbent provider of concrete. Vendors local to Eugene/Springfield were sought specifically as Ready-Mix concrete must be delivered and poured within a short period of time before the material begins to set. Unfortunately, other local vendors cannot meet EWEB's requirements for small (1/2 cubic yard and 3/4 cubic yard) quantities.

Bidder/Proposer Information

Nation's Ready-Mix, Inc.

Bidder/Proposer Location

Springfield, OR

Competitive Fair Price (If less than 3 responses received)

Other vendors in the area also provide Ready-Mix concrete but not in the amounts required by those departments (1/2 cubic yard up to ¾ cubic yard for most commonly needed material). For instance, River Bend Materials will sell 3500 psi concrete but require minimum orders of 1 cubic yard (\$338 per cubic yard; equates to \$169 for ½ cubic yard). Knife River is another local vendor selling Ready-Mix, but also requires a 1-yard minimum purchase.

ACTION REQUESTED:

Management requests the Board approve a Price Agreement with Nation's Mini-Mix for Ready-Mix Concrete. Funds for these materials were budgeted for 2019. Total division budget for 2019 is \$14.5 million, the total contract value is aligned with the original budget of \$160,000.