

## **EWEB Board Consent Calendar Request**

*For Contract Awards, Renewals, and Increases*

The Board is being asked to approve a Price Agreement with Oldcastle for the purchase of precast concrete vault products.

Board Meeting Date: 5/7/2019

Project Name/Contract #: Precast Vaults, Lids, and Risers / ITB 027-2019

Primary Contact: Rod Price Ext. 7122

### **Contract Amount:**

Original Contract Amount: \$500,000 over five years

Additional \$ Previously Approved: \$0

Invoices over last approval: \$0

Percentage over last approval: 0%

Amount this Request: \$500,000 over five years

**Resulting Cumulative Total:** \$500,000 over five years

### **Contracting Method:**

Method of Solicitation: Formal Invitation to Bid

If applicable, basis for exemption: n/a

Term of Agreement: 5 Years

Option to Renew? Yes

Approval for purchases "as needed" for the life of the Contract Yes  No

Proposals/Bids Received (Range): 1 bid received: \$488,398.00 over five years

Selection Basis: Lowest responsive and responsible bidder

Narrative:

### Operational Requirement and Alignment with Strategic Plan

Precast concrete vaults, lids, and riser sections are installed outdoors in the ground for EWEB electric and water conductor and equipment.

### Contracted Goods or Services

Various sized vaults, lids, and risers to house both electric and water equipment.

### Prior Contract Activities

The previous (current) contract for precast concrete vault products with Oldcastle was approved in 2014. The Contractor has been responsive to all needs and no performance concerns were recorded.

### Purchasing Process

A formal Invitation to Bid was posted to ORPIN in April 2019. This solicitation was posted for 14 days and was viewed by 13 companies. No protests were received though only a single bid was delivered. Oldcastle provided the only bid and is the incumbent provider.

### Bidder/Proposer Information

Oldcastle

### Bidder/Proposer Location

Wilsonville, OR

### Competitive Fair Price (If less than 3 responses received)

Staff compared the unit pricing provided by Oldcastle for the top two most high-use items in the contract and found that Oldcastle's pricing was up to 40-50% less than other vendor pricing. Barriers to receiving competitive pricing from alternative bidders include engineering design, production of forms that meet EWEB specifications, and shipping costs.

**ACTION REQUESTED:**

Management requests the Board approve a Price Agreement with Oldcastle for precast concrete vaults, lids, and risers. Approximately \$100,000 annually was planned for these goods or services in the in the Electric Division 2019 type 1 and 2 budget of \$22.04 million. Variances will be managed within the budget process and Board policy.