

EWEB Board Consent Calendar Request

For Contract Awards, Renewals, and Increases

The Board is being asked to approve a new contract with **SPX Transformer Solutions, Inc.** for the purchase of three Power Transformers.

Board Meeting Date: December 1, 2020
Project Name/Contract #: Power Transformers, Contract No. 20-158-G
Primary Contact: Rod Price Ext. 7122

Contract Amount:

Original Contract Amount: \$3,750,000
Additional \$ Previously Approved: \$ N/A
Invoices over last approval: \$ N/A
Percentage over last approval: % N/A
Amount this Request: \$3,750,000
Resulting Cumulative Total: \$3,750,000

Contracting Method:

Method of Solicitation: Formal Request for Proposals
If applicable, basis for exemption: N/A
Term of Agreement: **One Time Purchase (Goods)**
Option to Renew? No
Approval for purchases *“as needed”* for the life of the Contract Yes No
Proposals/Bids Received (Range): 10 responses (\$2,868,198 - \$3,890,000)
Selection Basis: Highest Ranked Proposer
Narrative:

Operational Requirement and Alignment with Strategic Plan

EWEB requires three (3) power transformers. One to be used for a scheduled and budgeted rebuild of the Currin Substation, and two to replace system spares which have been used in recent years in response to emergent transformer failures. Having these spares on hand will allow EWEB to address future emergent failures within the system power transformer fleet. All transformers purchased will enter EWEB’s Inventory until deployed for a project.

Contracted Goods or Services

1 EA 12/16/20 MVA 115kV-12.47kV Power Transformer
2 EA 20/27/33 MVA 115kV-12.47kV Power Transformer

Prior Contract Activities

EWEB has previously purchased miscellaneous transformer parts from SPX Transformer Solutions and purchased four (4) similar transformers in 2010 and 2011. SPX Transformer Solutions has been a successful Contractor, meeting EWEB’s product quality and service requirements.

Purchasing Process

In August of 2020, EWEB issued a Formal Request for Proposals (RFP) for 3 Power Transformers. The solicitation was advertised on the State of Oregon’s procurement site (ORPIN). Ten proposals were received and scored. Criteria and weighting included: Compliance with EWEB Specifications (50%), Maintenance (10%), References and Past Performance (20%), and Price Proposal (20%). SPX Transformer Solutions was selected as the highest ranked, responsive, and responsible proposer.

Vendor Name	MFG Facility Location	Offered Price	Ranking (for Request For Proposals)
PTI Transformers	Regina, SK, Canada	\$3,890,000	8
Hyundai	Ulsan, South Korea	\$3,344,030	2
Virginia Transformer	Pocatello, ID	\$3,249,160	3
SPX Transformer Solutions	Goldsboro, NC	\$3,745,000	1
ABB	Crystal Springs, MS	\$3,888,356	5
GE	Apodaca City, Nuevo Leon, Mexico	\$3,310,330	6
Delta Star	San Carlos, CA	\$3,416,456	4
Niagara Transformer	Buffalo, NY	\$2,868,198	9
Pennsylvania Transformer	Canonsburg, PA	\$3,158,210	7
WEG	Tizayuca, Mexico	\$3,208,794	10

Competitive Fair Price (If less than 3 responses received)

N/A

ACTION REQUESTED:

Management requests the Board approve an a new contract with SPX Transformer Solutions for the purchase of three Power Transformers. Approximately \$2.2M was budgeted in the proposed 2021 Electric Capital Budget of \$51.3 Million. Variances will be managed within the budget process and Board policy.