

**EUGENE WATER & ELECTRIC BOARD**  
**REGULAR SESSION**  
**August 6, 2024**  
**5:30 pm**

**Commissioners Present:** Matt McRae, President; John Barofsky, Vice President; Mindy Schlossberg, John Brown, and Sonya Carlson Commissioners

**Others Present:** Frank Lawson, EWEB General Manager; Rodney Price, Assistant General Manager; Deborah Hart, Assistant General Manager/Chief Financial Officer; Brian Booth, Chief Energy Resource Officer; Adam Rue, Rates Manager; Julie McGaughey, Chief Customer Officer; and Travis Knabe, Chief Information Officer

**REGULAR SESSION**

**Call to Order**

President McRae called the meeting to order at 5:30 pm.

**Agenda Check**

No changes to the agenda

**Items from Board Members and General Manager [0:1:34]**

Commissioner Brown thanked the staff for keeping the grounds clear around EWEB owned properties. He described an interaction he had with a customer who applied for aid to move his septic system away from the river and was denied financial assistance due to income limits which were not stated in the application rules. He suggested they help fund replacements for customers who live by the river and want to move their septic tanks to protect the watershed. He added an inquiry about how money EWEB paid for a Forest Service game officer on the upper river was being used. He recalled in the past those funds for fish and game management were instead used for trail maintenance and requested staff follow up on that.

Vice President Barofsky said he had a good meeting with City of Eugene leadership.

**Correspondence [0:4:54]**

Mr. Lawson said there were two pieces of correspondence. The first had to do with a preview of the Lane County Natural Hazards Mitigation Plan. The second item was on the Trail Bridge BPA Exhibit A updates.

**Public Input [0:8:45]**

The following testimony was provided to the EWEB Commissioners: The Board neither

endorses nor opposes or is responsible for the accuracy of the content of testimony, including any links or references provided.

**Charlie Loeb of Eugene, OR, Ward 2**, spoke in support of Electric Vehicle adoption, specifically expressing concern around the current EWEB policy on electric service upgrades that may be needed to accommodate installations of residential level 2 EV chargers; this policy meant that homeowners may be liable for extra expenses, which potentially swayed public against purchasing electric vehicles. A copy of a related letter was provided to the Board.

**Joe Moll of Eugene, OR** The Executive Director of the McKenzie River Trust thanked the board for their help on the McKenzie River. He appreciated working with EWEB staff for the last 20 years. He suggested changing the language from watershed recovery to watershed conservation in EWEB's strategic plan.

**Dan Patch of Eugene, OR** spoke in opposition to smart meters and rate increases, specifically stating that the board needed to listen to their constituents and give the community a voice in the process.

**Jim Neu of Eugene, OR, Ward 7**, spoke on the renewable energy grant applications submitted by the Airport Staff to the Oregon Department of Energy and thanked EWEB for their support of renewable resources.

**Peter Dragovich of Eugene, OR, Ward 5**, spoke in support of a community solar program, specifically stating that this would increase production of renewable energy and increase the aid to low-income households.

**Danny Noonan of Eugene OR**, spoke in favor of a low-income rate designs, specifically mentioning the letter sent earlier and stating that EWEB shouldn't operate as an investor-owned utility when it comes to designing its rates as a public utility wasn't bound by the same obligations.

**Mica K. Anton of Eugene OR, Ward 3**, spoke in support of a progressive rate design and percent of income program for low-income individuals, specifically stating that in Eugene residential and small businesses pay more for service charges than their counterparts in other cities with public utilities.

**Molly Babcock of Eugene OR**, spoke in support of a progressive rate design for low-income individuals.

**Alan Gormezano of Eugene, OR** spoke in opposition to smart meters and rate hikes specifically stating that looking only at efficiency instead of the affect on the community was painful and hard for low-income individuals.

Commissioner Schlossberg thanked everyone who came tonight, she asked staff about the issue with the EV chargers as she benefited from having an EV charger in her own home. She thanked those who came out to discuss rate design and said she had concerns about energy burden and climate change.

Commissioner Carlson appreciated the thoughtful comments this evening and was concerned about those who experience energy burden, she said cost was always something to be mindful of. She agreed they needed to have a conversation on residential EV chargers.

Vice President Barofsky thanked everyone for coming out. He thanked Mr. Moll for his partnership over the years in protecting the watershed and agreed they should do as much as they can for the coast and the middle fork of the Willamette River. He said they would be having a conversation on rate design tonight and over the next several months.

Commissioner Brown thanked Mica for coming out and encouraged them to advocate to the state level decision makers as well. He said the board was listening to the community.

Mr. Lawson appreciated the comments they received tonight. He said the timing was good to discuss the EV program.

Commissioner Carlson stated she would like to know how many people have been billed for equipment upgrades when adding level 2 EV chargers and how EVs impacted the load capacity in various areas of town.

Mr. Lawson noted customers were not required to make additional investments very often. He explained the other issue was analyzing down to the address where EVs are being adopted in Eugene so they could have a better idea of how to meet those needs. Regarding rate design, he said the question was on how much each person should pay versus how much the collective rate base should pay and they would be looking at it over the next several weeks and will bring information to the board in October. He stated that later this month they would have a management climate meeting on their strategies for the climate action plan, and the rate design conversation would be ongoing.

### **Approval of Consent Calendar – A (Minutes and Routine Contracts) [0:50:34]**

#### **MINUTES**

1. July 9, 2024 Regular Session

**MOTION: Commissioner Brown moved to approve Consent Calendar A.  
The motion passed unanimously 5:0.**

### **Approval of Consent Calendar – B (Nonroutine Contracts and Other Consent Items) [0:50:52]**

#### **CONTRACTS**

2. **Pacific Excavation, Inc.** – for construction services to complete the Kennedy Middle School well improvement site work. \$416,000 based on Formal Invitation to Bid.

**MOTION: Commissioner Brown moved to approve Consent Calendar B.  
The motion passed unanimously 5:0.**

## GENERAL BUSINESS ITEMS

### **City of Eugene Liaison Update [0:51:13]**

President McRae said he and Vice President Barofsky sat down with the mayor, and the city manager and Councilor Groves to discuss areas of mutual interest, much conversation centered around EWEB's water systems, secondary water sources and water storage and climate programs.

Vice President Barofsky said they discussed the work done with EWEB's wildfire and emergency planning.

Mr. Lawson said the City shared their 2023 climate action plan update and they had been in contact on the staff level to talk about overlap and opportunities. He added they also discussed the economic challenges for both EWEB and the City.

Commissioner Carlson asked if they discussed adding more city fees to the EWEB bill as she was against additional fees unless it was mandatory and there was not another efficient way for the City to facilitate it. She wanted a mechanism in place to protect the low-income ratepayers.

Mr. Lawson said the topic arose and the City had two pieces on this, as EWEB was mandated to bill the City stormwater and wastewater fees, and the other was a fire fee in addition to what EWEB was required to do under city charter, but the City was investigating the costs of that. He explained EWEB does charge the City for the billing and there were details that needed to be worked out.

Commissioner Brown said EWEB went through a process for providing Veneta with water and he knew many places had challenges with water supply. He explained EWEB had a surplus of water and they needed to discuss getting that water to the people who needed it in places such as Junction City, he felt they should plant that seed with the City.

Mr. Lawson said that was an important note, stating they had been approached by other communities who had expressed interest in having discussions with EWEB about water, and it was a relevant topic when they thought about EWEB's new strategic plan.

### **Rate Design Directional Discussion [1:00:23]**

Frank Lawson, General Manager; Deborah Hart, Assistant General Manager/Chief Financial Officer; and Adam Rue, Rates Manager; gave a presentation via PowerPoint and asked questions to the board to guide a discussion on Rate Design. Mr. Lawson explained this discussion was not to be interpreted as proposals, it was an exploration of concepts and philosophies, and it was not specifically around the principles of rate design.

The discussion centered around whether rates should be designed to drive behavior and if they should focus on immediate needs or future needs when considering changes to rates. Further discussion took place on socialized rates vs. capitalist rates and how those designs would

impact consumers. Commissioners agreed that a balance needed to be struck between driving efficient energy usage in the community and the cost of services.

**Customer Service Policy – Power Purchase Rate Schedule  
(Resolution No. 2411) [2:11:47]**

Brian Booth, Chief Energy Resource Officer; gave a presentation on their Customer Service Policy in relation to Renewable Power Purchase Rates for large customers via PowerPoint and answered questions from the board.

Recommendation was to approve the updated language in the packet.

**MOTION: Commissioner Brown moved to approve the updated language and Resolution No. 2411.**

The motion passed unanimously 5:0

**EWEB Enterprise Systems (EES) Update [2:39:54]**

Deborah Hart, Assistant General Manager/Chief Financial Officer; Julie McGaughey, Chief Customer Officer and Travis Knabe, Chief Information Officer; gave a presentation via PowerPoint and answered questions from the Board. The discussion centered around the new EES system.

**Annual Strategic Plan Review – Commissioner Perspectives [3:13:29]**

Frank Lawson, General Manager; gave a presentation via PowerPoint and answered questions from the board. The following discussion centered around minor changes to the Plan, and EWEB mission.

**Quarterly Strategic & Operational Report for Q2 [3:32:53]**

Frank Lawson, General Manager; gave a presentation via PowerPoint and answered questions from the board.

**Future Board Agendas [3:45:25]**

Mr. Lawson said they had talked about doing something for the board regarding EV feedback in October. He said staff had been looking at it and they were also hearing questions on the EV program. He noted that in addition to the EV program it relates to other conceptual topics such as who is responsible for costs, therefore there would need to be more background there. He said the other thing coming up was the conversation around the business model of EWEB.

The Board agreed they would need more discussion centered meetings moving forward as many of the topics would benefit from deeper conversations.

## **Board Wrap Up [3:54:00]**

Commissioner Schlossberg said she knew that people felt distrustful of EWEB, but she had two examples of where EWEB had helped the community. One was feedback from a gentleman who had recently moved into his house and couldn't find the water main, he called EWEB and spoke with customer service and they said they would put in a request. She explained that while he was on the phone with customer service, the EWEB truck pulled up because they were in the area. The second was that there was some graffiti on an EWEB pole, and someone had called the City several times. She explained the City couldn't help, but the individual was able to contact BPA who directed them to EWEB and the graffiti was quickly removed. She said she appreciated the staff at EWEB for helping their community.

Commissioner Carlson said someone had commented on Next Door that their bill had increased by quite a bit, and the comments were very supportive of the individual reaching out to EWEB for help as customer service was very helpful.

Vice President Barofsky said it was important to him that staff closely consider the rate increases and the impact on the community as he was intimidated by the number. He said as a commissioner, this was one area that he really had to lean in and there were a lot of projects on the capital improvement plan and knew that costs were rising, but he was concerned about the increases.

## **Adjournment**

The meeting adjourned at 9:28 pm.

*Recorded by Lydia Harvey, LCOG*

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Assistant Secretary

President

## **EWEB Board Consent Calendar Request**

*For Contract Awards, Renewals, and Increases*

The Board is being asked to approve a new contract with **Cornforth Consultants** for **Dam Safety Engineering Consulting Services**.

Board Meeting Date: September 3, 2024  
Project Name/Contract #: Carmen-Smith Dam Safety Engineering Services Contract 24-082-Q  
Manager: Lisa Krentz Ext. 7450  
Executive Officer: Karen Kelley Ext. 7153

### **Contract Amount:**

Original Contract Amount: \$1,000,000  
Additional \$ Previously Approved: \$0  
Spend over last approval: \$0  
Amount this Request: \$1,000,000  
% Increase over last approval: NA  
Resulting Cumulative Total: **\$1,000,000 (over 10 years)**

### **Contracting Method:**

Method of Solicitation: Formal Request for Proposals  
If applicable, basis for exemption: NA  
Term of Agreement: 10 year(s)  
Option to Renew? No  
Approval for purchases "as needed": Yes  No   
Proposals/Bids Received (Range): 3 (\$125,758 - \$151,431 for Task #1 only)  
Selection Basis: Highest Ranked Proposer

Narrative:

### Operational Requirement and Alignment with Strategic Plan

The Board is being asked to approve an engineering consulting services contract with Cornforth Consultants, Inc. that was solicited in response to a FERC Division of Dam Safety recommendation to expand EWEB's dam safety review capacity and expertise to support the major capital improvement projects at the Carmen Smith Hydroelectric Project. The projects are mandatory conditions of the current operating license and require complex geotechnical engineering support. The contract also includes specialized support services for EWEB's Owner's Dam Safety Program to support our ongoing regulatory compliance and continuous improvement efforts.

Cornforth Consultants, Inc. was selected following EWEB's RFP 24-082-Q which sought to contract major engineering services required for the design and construction of Carmen Smith license required projects. The projects are large in scale and require ongoing highly specialized dam safety oversight in excess of current staffing levels. Internal staffing does not have the capacity and expertise to complete multiple projects of this scale and complexity while remaining attentive to ongoing dam safety O&M responsibilities. Cornforth Consultants, Inc. was selected due to their experience on large scale hydroelectric dam projects from concept design through permitting and construction.

The Carmen Smith Hydroelectric Project is the largest of EWEB's electric generation facilities. The 2019 re-issuance of the Federal Energy Regulatory Commission operating license required the implementation of large aquatic and habitat enhancements. Each project also has inherent and emerging dam safety risks that require oversight and mitigation as required by Federal regulations. The projects will enhance aquatic habitat, improve fish passage, and enhance overall conditions for ESA listed species. The projects will also modernize dam operations, enhance dam safety, address structural deficiencies, mitigate potential risks, and increase resiliency. Enhancements include implementing fish passage requirements, updating facilities to meet current seismic standards, adding additional conveyance capacity to safely manage floodwaters, and rehabilitating aging equipment and facilities beyond their useful life. Carmen Smith facilities remain relatively unchanged from when the Project was put into service in the 1960's. Strategic enhancements and replacements will be performed to address aging infrastructure where feasible.

The design and procurement of the projects will be staggered and take place in 2024 through 2028. Construction will also be staggered to manage impacts to ongoing operations, starting in 2025 depending on supply chain conditions and construction contractor availability. Construction is expected to finish in 2031 but could potentially extend longer due to any unforeseen delays.

#### Contracted Goods or Services

The consultant will provide dam safety related engineering services, initially as a single task order that will include general project management and a detailed review of major Carmen-Smith License required projects. The review includes an assessment of risks, dam safety specific needs, and advanced planning for federal regulatory review. The total fee for Task Order #1 is \$125,758 and is expected to be completed by January 2025.

Each major project requires continuous dam safety oversight from design through construction as required by Federal regulations. The recommendations of the risk and needs assessment will become the basis for future task orders to provide project specific review and support. Federal regulations require numerous technical submittals and multiple rounds of lengthy review. Cornforth Consultants has demonstrated established relationships with federal regulators and a deep understanding of the required procedures. Their oversight will enable more comprehensive submittals and potential risks to be pre-mitigated as required by federal regulators. This is expected to reduce the time required for regulatory reviews and eliminate future iterations that require additional rounds of review. Future task orders incorporate review and oversight of multiple stages of plan development for individual projects including:

- Carmen Diversion Dam Flow Release Structure and Spillway repairs
- Trail Bridge Dam Upstream and Downstream Fish Passage
- Smith Dam Flow Release Structure and Spillway Modifications
- Carmen Bypass Reach Habitat Enhancement
- Carmen Diversion Reservoir Aquatic Habitat Enhancements

Task orders also include specialized support services for EWEB's Dam Safety Program to address acute dam safety demand created by the projects. Completion schedules for future task orders will depend on the duration of major construction, which is currently expected to be complete by 2031. Individual project schedules are expected to be in excess of 7 years and continuity in oversight is paramount. The scheduled contract duration is 10 years, to ensure the necessary continuity.

#### Purchasing Process

Staff issued a formal Request for Proposals on May 30, 2024, and additionally sent notification of the solicitation directly to four companies. The solicitation was posted on the state of Oregon's solicitation site OregonBuys. Three proposals were received from the firms listed in the "Proposals Received" section below and all were found to be Responsive and Responsible.

Written responses were evaluated per the following criteria, worth 160 possible points:



Company Experience	40 points
Project Understanding	30 points
Project Approach	50 points
Key Staff Qualifications/Experience	40 points

Cornforth Consulting and Schnabel Engineering were shortlisted and moved forward to the interview/presentation phase. Pricing for the first task order was then requested and scores finalized. Pricing was worth an additional 40 possible points for a total of 200 possible points. Cornforth earned the highest number of points overall and if approved, will provide the needed consulting services, as specified in the solicitation documents.

**Proposals Received**

Vendor Name	City, State	Offered Price (TO #1 only)	Ranking (for RFPs)
Cornforth Consultants	Portland, OR	\$125,758	1
Schnabel Engineering	Seattle, WA	\$151,431	2
GEI Consultants, Inc.	Portland, OR	NA	3

**Prior Contract Activities**

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/ Amended Amount to Date (Total)	Reason Code
23-046-Q	Leaburg Canal Inclinator & Piezometer Readings	NA	4-5-23 to 9-30-25	\$95,500	\$95,500	-
21-212-PSC	Board of Consultants	11-2-21	11-4-21 to 12-31-26	\$180,000	\$180,000	-
21-019-Q	Walterville Spillway Repair Analysis	7-6-21	7-7-21 to 7-31-26	\$3M	\$3.276M	AW

Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other

**ACTION REQUESTED:**

Management requests the Board approve a contract with Cornforth Consulting for engineering consulting services. Although this is additional work in response to a FERC Dam Safety recommendation, and funds were not included for this contract in the 2024 budget, there is sufficient funding within the 2024 Type 3 Capital Improvement Plan for the Carmen-Smith Relicensing Project of \$24 million to complete the initial work in 2024. All funds required for future services will be included in the Capital Improvement Plan for the Carmen-Smith License Deployment Project. Variances will be managed within the budget process and Board policy.

## **EWEB Board Consent Calendar Request**

*For Contract Awards, Renewals, and Increases*

The Board is being asked to approve new contracts with **L.R. Brabham** and **OEG** for **Commercial Electrical Services for EWEB owned facilities**.

Board Meeting Date: 9/3/2024  
Project Name/Contract #: Commercial Electrical Services / 24-109-1-S, 24-109-2-S  
Manager: Scott Milovich Ext. 7408  
Executive Officer: Karen Kelley Ext. 7153

### **Contract Amount:**

Original Contract Amount: \$550,000  
Additional \$ Previously Approved: \$0  
Spend over last approval: \$0  
Amount this Request: \$550,000  
% Increase over last approval: NA  
**Resulting Cumulative Total: \$ 550,000** (Over 5 years between two contracts)

### **Contracting Method:**

Method of Solicitation: Formal Invitation to Bid  
If applicable, basis for exemption: N/A  
Term of Agreement: 5 years  
Option to Renew? No  
Approval for purchases "as needed": Yes  No   
Proposals/Bids Received (Range): 4 (\$76,750 – \$88,680)  
Selection Basis: Lowest Responsive and Responsible Bidder

Narrative:

#### Operational Requirement and Alignment with Strategic Plan

EWEB has a need for electrical installations, low voltage cabling, and repair services at EWEB owned facilities. Both OEG and L.R. Brabham provide the necessary experience and certifications to carry out these services. In addition, they have the ability to respond to emergency service calls in a timely manner. The goal in obtaining OEG and L.R. Brabham services is to have electrical services contractor partnership that can be relied upon to maintain optimum efficiency and responsiveness for all EWEB facilities, while becoming familiar with EWEB equipment and operations.

#### Contracted Goods or Services

Commercial electrical installation and repair services on an "as-needed" basis at various EWEB facilities.

#### Purchasing Process

In July 2024, EWEB purchasing staff initiated a Formal Invitation to Bid (ITB) process for Commercial Electrical Services. The ITB was advertised on the State of Oregon's procurement site, Oregon Buys, as well as in the Business Tribune (trade periodical) in July 2024. Four (4) bids were received, and OEG and L.R. Brabham were the

lowest responsive and responsible bidders.

**Proposals/Bids Received**

Vendor Name	City, State	Offered Price
EC Electric	Springfield, OR	\$88,680
Good Life Electric	Junction City, OR	\$84,900
OEG	Eugene, OR	\$76,150
L.R. Brabham	Springfield, OR	\$79,950

**Prior Contract Activities (L.R. Brabham)**

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
23-210	Electrical Services	9/5/23	12/5/23 –	\$400,000	\$400,000	
21-219	Electrical Work for new Well Facility	NA	11/5/21 – 7/3/22	\$38,643	\$38,643	
20-152	FEMA Electric Service Conversions / Relocations	9/1/20	9/20/20 – 1/29-21	\$518,137	\$518,137	

Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other

**Prior Contract Activities (OEG)**

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
23-210	Electrical Services	9/5/23	12/5/23 –	\$400,000	\$400,000	
20-176	Carmen Unit 1&2 Exciter Replacements Installation	NA	12/2/20 – 1/25/21	\$37,899	\$37,899	
006-2019	Commercial Electrical Services	7/9/19	7/26/19 - 7/11/24	\$500,000	\$625,000	AW

Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other

**ACTION REQUESTED:**

Management requests the Board approve contracts with L.R. Brabham and OEG for commercial electrical services. Approximately \$100,000 is planned annually for these services in the Department 384 Facility Maintenance 2024 O&M budget of \$2.7 million. Variances will be managed within the budget process and Board policy.

# EWEB Board Consent Calendar Request

*For Contract Awards, Renewals, and Increases*

The Board is being asked to approve a new price agreement with **Nelson Truck Equipment Company, Inc.;** **Olympus Technologies, Inc. dba Cascade Truck Body & Trailer Sales;** and **Scelzi Enterprises, Inc.** for the **purchase, installation, & repair of vehicle related bodies, components, and accessories, to include trailers & accessories.**

Board Meeting Date: September 3, 2024

Project Name/Contract #: Purchase, Installation, & Repair of Vehicle Related Bodies, Components, and Accessories, to include Trailers & Accessories / 24-129-(1-GS, 2-GS, and 3-GS)

Manager: Scott Milovich Ext. 7408

Executive Officer: Karen Kelley Ext. 7153

### Contract Amount:

Original Contract Amount: \$1,400,000

Additional \$ Previously Approved: \$0

Spend over last approval: \$0

Amount this Request: \$1,400,000

% Increase over last approval: NA

Resulting Cumulative Total: **\$1,400,000 (Over 5-years between three contracts)**

### Contracting Method:

Method of Solicitation: Formal Request for Proposals

If applicable, basis for exemption: NA

Term of Agreement: 5-Years (January 1, 2024 – December 31, 2029)

Option to Renew? No

Approval for purchases “as needed”: Yes  No

Proposals/Bids Received (Range): 3 – (Shop Rate \$140 - \$170 per hour)

Selection Basis: Highest Ranked Proposer

Narrative:

### Operational Requirement and Alignment with Strategic Plan

EWEB requires the purchase, installation, and repair of vehicle related auxiliary bodies, components, and accessories for new vehicle up-fitting and for the ongoing operation and maintenance of various vehicles and equipment in EWEB’s fleet of over 425 vehicles, equipment and trailers. These specialized services include fabrication, welding and painting which we are unable to do in-house.

Olympus Technologies, Inc. dba as Cascade Truck Body & Trailer Sales of Eugene OR was determined to be the highest ranked of the responsive/responsible proposers. Staff felt that it was in the best interest of EWEB to also award to Nelson Truck Equipment Company, Inc. and Scelzi Enterprises, Inc. because of the unique services that each of these contractors offered and the upfitting time that it takes to complete the work.

If approved, Staff anticipates purchases will not exceed \$1,400,000 over the five-year contract period. Exact purchase amounts are unknown, and no guarantee has been made with any awardee to purchase any specific quantity. Staff has estimated the potential need from historical data. The requested Board approval would be based on services “as needed” and not on any specific dollar amount.

Contracted Goods or Services

The goods and services to be purchased under this contract include: services for the purchase, installation and repair of truck bodies; truck related components and accessories; and specialized trailers and accessories, as needed for EWEB’s vehicles, equipment and trailers.

Purchasing Process

In July 2024, EWEB issued a formal Request for Proposals (RFP 24-129-GS) for the purchase, installation, & repair of vehicle related bodies, components, and accessories, to include trailers & accessories. This solicitation was publicly advertised on the OregonBuys website. No protests were received. Nelson Truck Equipment Company, Inc.; Olympus Technologies, Inc. dba Cascade Truck Body & Trailer Sales, who is the incumbent provider for these goods & services; and Scelzi Enterprises, Inc. each provided a proposal, with all three being awarded a contract.

Proposals/Bids Received

Vendor Name	City, State	Offered Price	Ranking (for RFPs)
Olympus Technologies, Inc. dba Cascade Truck Body & Trailer Sales	Eugene, OR	\$140 per hour	1
Nelson Truck Equipment Company, Inc.	Portland, OR	\$140 per hour	2
Scelzi Enterprises, Inc.	Fresno, CA	\$170 per hour	3

Prior Contract Activities

Recent Olympus Technologies, Inc. dba Cascade Truck Body & Trailer Sales Contracts for Similar Services

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
19-142-GS	Purchase, Installation, and Repair of Vehicle Related Bodies, Components, and Accessories	12/03/19	01/01/20-12/31/24	\$700,000	\$1,000,000	AW
048-2014-GS	Purchase, Installation, and Repair of Fleet Truck Bodies, Components, and Accessories	11/04/14	11/07/14-11/06/19	\$725,000	\$725,000	

Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other

Recent Nelson Truck Equipment Company, Inc. Contracts for Similar Services

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
PO 8443	Meyer PV Truck Bed Insert Hopper Sander/Spreader	NA	01/06/17-01/31/17	\$4,000	\$4,000	
Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other						

**Recent Scelzi Enterprises, Inc. Contracts for Similar Services**

EWEB Contract	Project Name (Description)	Board Approved	Project Duration (Start to Close)	Original Amount	Approved/Amended Amount to Date (Total)	Reason Code
24-050-GS	Specialized-Custom Truck Service Bodies	03/05/24	03/08/24-03/31/29	\$800,000	\$800,000	
SS-422	Specialized-Custom Truck Service Bodies	11/02/21	05/15/21-05/14/23	\$500,000	\$500,000	
21-188-G	Truck Service Bodies	NA	04/14/21-08/25/21	\$148,000	\$148,000	
Reason Code: AM = Additional Materials, AW = Additional Work, EW= Emergency Work, SD = Staff Directed, UC = Unforeseen Conditions, Other						

**ACTION REQUESTED:**

Management requests the Board approve price agreements with Nelson Truck Equipment Company, Inc.; Olympus Technologies, Inc. dba Cascade Truck Body & Trailer Sales; and Scelzi Enterprises, Inc. for the purchase, installation, & repair of vehicle related bodies, components, and accessories, to include trailers & accessories. Approximately \$280,000 is planned for these services, on an annual basis, and will be covered 65% in the Electric Division Operations & Maintenance (O&M) budget (\$314.7 million for 2024), and 35% from the Water Division O&M budget (\$32.3 million for 2024). Variances will be managed within the budget process and Board policy.