

EWEB Board Consent Calendar Request

For Cooperative Contracts

The Board is being asked to authorize the use of a cooperative contract for **As-Needed Vehicles** with **Roberson Motors, Inc.**

Board Meeting Date: February 4, 2025
Project Name/Contract #: As-Needed Vehicles / State of OR Master Blanket PO-10700-00018359
Manager: Scott Milovich Ext. 7408
Executive Officer: Karen Kelley Ext. 7153
Expected Spend: \$450,000 (January 1, 2025, to April 30, 2026)

Narrative:

The Board is being asked to authorize EWEB’s use of the State of Oregon Master Blanket PO-10700-00018359 for the purchase of as-needed vehicles.

Operational Requirement and Alignment with Strategic Plan

It is essential for the Utility to have vehicles for use in our electric and water distribution systems to provide reliable service to meet the needs of our customers. Unfortunately, there continues to be constraints on vehicle acquisition markets for light, medium and heavy-duty vehicles which meet our operating needs. This has resulted in EWEB purchasing forward into future budget years.

While original vehicle manufacturers are making major upgrades to meet new emission rules, the availability of procuring some of these vehicles within our capital budget timeframes can vary, which has EWEB’s fleet operations ordering vehicles from a few days to a couple of weeks before the model years are sold out for governmental and fleet customers.

Utilizing the State of Oregon Price Agreement for light duty vehicles is directly in support of 2025 Organizational Goal #1 to maintain efficient and effective operations. Ongoing maintenance, capital renewal and replacement, and compulsory compliance and customer facing (obligation to serve) related workflows all require ability to source materials and goods quickly and efficiently to meet the needs of project schedules. Ensuring that this method is an option for staff leading these projects will help to mitigate project delays associated with equipment shortages and provide additional paths for already vetted and competitive contracted goods.

Purchasing Process

On April 20, 2021, the State of Oregon entered into a price agreement with Withnell Motor Company, which was later sold to Roberson Motors, Inc. This State of Oregon Price Agreement was executed on May 1, 2021, with an initial expiration date of April 30, 2023. It may be renewed for one additional year at a time, up to a total of five years. The expected expiration date of this agreement is April 30, 2026.

ACTION REQUESTED:

Management requests the Board authorize the use of a cooperative contract for as-needed vehicles with Roberson Motors. These vehicles are planned and budgeted for, in the Type 1, Capital Replacement for Vehicles budget for 2025 & 2026. Variances will be managed within the budget process and Board policy.

BUDGET CATEGORY: Electric & Water Capital, Type 1, EWEB Equipment